

## Labor Relations Boot Camp

Schwartz Hannum PC has developed a one-day program for human resource professionals, labor relations professionals, in-house counsel, and managers at both unionized and non-unionized employers, who want to better understand and manage the big-picture and day-to-day operations of their business' labor-management relationships.

Presented in an interactive seminar format, lively and knowledgeable attorney instructors will discuss the following topics:

- Strategies For Avoiding Unionization  
(And Deterring Additional Unionization)
- Effectively Preparing For Collective Bargaining
- Hot Topics In Negotiations
- Good Faith Negotiations And Impasse
- Job Actions, Strikes And Lockouts
- Decertification: What Is It And When Is It Possible?
- Drafting Collective Bargaining Agreements And Side Letters
- A Mock Arbitration: Lessons In How To Successfully Handle Grievances And Arbitrations

### Who should attend?

Experienced labor relations professionals preparing for upcoming negotiations – or an active docket of arbitrations – will learn practical tips, strategies and skills to enable them to more effectively manage labor relations.

Human resources professionals who anticipate potential unionization efforts, in light of either the potential enactment of the Employee Free Choice Act (“EFCA”) or other union organizing efforts, will gain greater insight into the many ways in which labor unions could dramatically change employer-employee relations.

#### **Location:**

Schwartz Hannum PC  
11 Chestnut Street  
Andover, MA 01810

#### **September 16, 2010**

8:30 a.m. to 4:30 p.m.

Tuition is \$500

*Registration is limited. There will be a maximum of 12 participants.*

#### **Registration Deadline:**

September 10, 2010

**To register, please contact Kathie Duffy at (978) 623-0900 or [kduffy@shpclaw.com](mailto:kduffy@shpclaw.com).**

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Schwartz Hannum PC also presents *Labor Relations Boot Camp* at client facilities, tailoring it as requested with some or all of the above-listed topics in single or multi-day programs.



This program has been approved for 6.75 (General) recertification credit hours towards PHR, SPHR and GPHR recertification through the Human Resources Certification Institute (HRCI). For more information about certification or recertification, please visit the HRCI homepage at [www.hrci.org](http://www.hrci.org).