



## Drafting And Enforcing An Ideal Enrollment Agreement In General And In The COVID-19 Climate

When did your school most recently update its enrollment agreement? Does the enrollment agreement address parental comportment, *force majeure* and other hot topics?

In this webinar, Sara Goldsmith Schwartz will explore the key elements of creating a legally enforceable enrollment agreement, common traps that independent schools ought to avoid when drafting and enforcing enrollment agreements, and best practices for switching from paper enrollment agreements to online enrollment agreements.

Sara will also address several of the unique issues arising in the COVID-19 crisis, such as: *force majeure* provisions for the unknowns this Fall, room and board as well as tuition refunds, unique challenges for preschools, and summer camp enrollment language.

### Topics will include:

- Key Provisions To Include In Enrollment Agreements
- Common Problems With Enrollment Agreements
- Ideal Process For Creating Legally Enforceable Online Enrollment Agreements
- Establishing Internal Policies For Enforcement Of Enrollment Agreements
- Special Considerations For Students 18 And Older
- Enrollment Agreements in the COVID-19 Climate

### Who should attend?

Head Of School	Chief Financial Officer
Business Manager	Director Of Human Resources
Registrar	Dean Of Admissions
Head Of Lower School	Head Of Upper School

### WEBINAR SERIES FOR INDEPENDENT SCHOOLS REGISTRATION NOW OPEN!

#### LOCATION

Schwartz Hannum PC Webinar

#### DATE AND TIME

April 17, 2020

1:00 p.m. to 2:30 p.m. ET

#### TUITION

\$50 Per School

No Charge For Current SHPC Clients

To register, please contact Sara Hubbard at (978) 623-0900 or [shubbard@shpclaw.com](mailto:shubbard@shpclaw.com).



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